

Message Text

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ACTION EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NRC-07 NSAE-00 USIA-15

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FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 8233

UNCLAS TOKYO 4998

EXCON

E.O. 11652: N/A

TAGS: ESTC, JA

SUBJECT: PRE-LICENSING EXTRANCHECK: A201950

REF: STATE 077196

1. IN RESPONSE TO OUR INQUIRY, PRESIDENT AKUTSU OF NIHON
TEKSEL CO., LTD. (NTC), KYOSHIN BLDG., 13-14, SAKURAGAOKA-
MACHI, SHIBUYA-KU, TOKYO, JAPAN, STATED 5,000 INTEGRATED
CIRCUITS (IC'S) UNDER INVESTIGATION WILL BE IMPORTED DIRECTLY
FROM MOS TECHNOLOGY INC., IN THREE SHIPMENTS BY AIR (1,000
PCS IN MARCH AND 2,000 PCS EACH IN MAY AND JULY ACCORDING
TO ORIGINAL SCHEDULE) AND WILL BE DELIVERED TO SPINOLA INTL
CORP., MANUFACTURER OF AUDIO EQUIPMENT LOCATED AT NO. 3-18-21,
MINAMI ROKUGO, OHTA-KU, TOKYO, JAPAN. MR. YAMAMOTO, PURCHASE
DIV OF SPINOLA INTL, CONFIRMED ABOVE CONTRACT AND STATED
SUBJECT IC'S WILL BE INCORPORATED INTO 5,000 UNITS OF CASSETTE
TAPE-RECORDERS AT ITS PLANT AND DELIVERED TO K.K. STENOX,
TRADING FIRM LOCATED AT KANEKO BLDG., NO. 1-45-11,
HIGASHI Ikebukuro, TOSHIMA-KU, TOKYO, JAPAN.

MR. EGUCHI OF STENOX STATED 5,000 TAPE-RECORDERS
WITH STENOX BRAND INTO WHICH SUBJECT IC'S ARE INCORPORATED
ARE SCHEDULED TO BE PURCHASED BY NIHON READERS DIGEST
K.K. (NRD), PALACESIDE BLDG., NO. 1-1-1, HITOTSUBASHI,
CHIYODA-KU, TOKYO, JAPAN. MR. SHIMODAIRA, ACTING MGR,
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MUSICAL DEPT OF NRD STATED THAT NRD HAS PLACED TRIAL

ORDER WITH STENOX FOR FIRST 170 UNITS AS THEY ARE FIRST TYPE OF TAPE-RECORDERS HANDLED BY NRD AND IS SCHEDULED TO PURCHASE REMAINING 4,830 UNITS AFTER ONE-MONTH TESTING FOR SALE TO DOMESTIC CUSTOMERS ON A MAIL ORDER BASIS. HE AFFIRMED THAT NRD IS NOT ENGAGED IN EXPORT BUSINESS AND THAT NONE OF 5,000 TAPE-RECORDERS WILL BE RE-EXPORTED ABROAD. NRD, CAPITALIZED AT 576 MILLION YEN, WAS OPENED IN JAPAN IN 1946 AND INCORPORATED IN 1961 AS WHOLLY-OWNED SUBSIDIARY OF THE READERS DIGEST ASSN INC., OF PLEASANTVILLE, N.Y. IT HAS MAIL ORDER DIVISIONS FOR MUSICAL AND EDUCATIONAL EQUIPMENT AND REPRINTED PICTURES IN ADDITION TO PUBLICATION OF JAPANESE EDITION OF READERS DIGEST AND OTHER BOOKS.

2. EMBASSY RECOMMENDS ISSUANCE OF EXPORT LICENSE TO MOS TECHNOLOGY. WTDR BEING PREPARED ON NTC ENGAGING IN EXPORT, IMPORT AND MARKETING CONSULTING SERVICE OF ELECTRONIC EQUIPMENT IN CONCERT WITH TEKSEL INC., NEW YORK, N.Y.
HODGSON

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